# SHORT SALE ADDENDUM TO THE RESIDENTIAL RESALE REAL ESTATE PURCHASE CONTRACT

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	ARIZONA association of REALTORS*
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- 1. Seller:
- 2. Buyer:
- 3. Premises Address:
- 4. Date:

The following additional terms and conditions are hereby included as part of the Contract between Seller and Buyer for the above
referenced Premises. Delivery of all notices and documentation shall be deemed delivered and received when sent as required by

referenced Premises. Delivery of
Section 8m of the Contract

## 8. CONTINGENT UPON ACCEPTABLE SHORT SALE AGREEMENT

9. Buyer and Seller acknowledge that there is more debt owing against the Premises than the purchase price. Therefore, this Contract

10. is contingent upon an agreement between the Seller and Seller's creditor(s), acceptable to both, to sell the Premises for less than

- 11. the loan amount(s) ("short sale"). Buyer and Seller acknowledge that it may take weeks or months to obtain creditor(s) approval of 12. a short sale.
- 12. a snort sale.
  - 13. Nothing shall limit a Seller from accepting subsequent offers from subsequent buyer(s) and submitting the back-up contract(s) to
- 14. Seller's creditor(s) for consideration. All parties understand and agree that Seller's creditor(s) may elect to allow the Seller to sell the 15. Premises only to the holder of the Contract with terms and conditions most acceptable to creditor(s).

# 16. DOCUMENTATION TO CREDITOR(S)

17. Seller shall submit to creditor(s) a copy of this Contract, including this and other Addenda, and any other documentation required by the

18. creditor(s) for approval of this sale within five (5) days after Contract acceptance. Seller agrees to diligently work to obtain short sale

19. approval and will promptly provide the creditor(s) with all additional documentation required, including an appraisal, at Seller's expense, if

20. required. Seller instructs creditor(s) to provide approval status updates to Broker(s) and Buyer upon request.

# 21. TERMS UPON ACCEPTABLE SHORT SALE AGREEMENT

22. **Agreement Notice:** If Seller and Seller's creditors enter into a short sale agreement, the Seller shall immediately deliver notice 23. to Buyer ("Agreement Notice").

24. **Time Periods:** The date of Seller's delivery of the Short Sale Agreement Notice to Buyer shall be deemed the date of Contract 25. acceptance for purposes of all applicable Contract time periods.

26. **Escrow and Earnest Money:** Buyer shall promptly open Escrow and deposit Earnest Money as described in the Contract upon receipt 27. of Agreement Notice.

28. Loan Costs: Buyer will be responsible for all Buyers' Loan Costs.

29. Seller Warranties: Buyer hereby waives Seller's warranties as set forth in Lines 163-166 of Section 5a of the Contract that all listed

30. items shall be in working condition at the earlier of possession or COE. However, Seller warrants and shall maintain and repair the

31. Premises so that, pursuant to lines 167-168 of the Contract, at the earlier of possession or COE, the Premises, including all heating,

32. cooling, mechanical, plumbing, and electrical systems (including swimming pool and/or spa, motors, filter systems, cleaning systems,

33. and heaters, if any), free-standing range/oven, built-in appliances and additional existing personal property included in the sale, will

34. be in substantially the same condition as on the date of Contract acceptance and all personal property not included in the sale and

35. all debris will be removed from the Premises.

36. Close of Escrow: Close of Escrow shall occur thirty (30) days or \_\_\_\_\_ days after delivery of Agreement Notice.

37. Creditor Requirements: Buyer and Seller agree to cooperate with Creditor(s) and sign additional Creditor disclosure(s) or execute

38. additional addendum(a) required by Creditor(s) as a condition of approval of the short sale, provided that Buyer and Seller incur no

39. additional cost or liability.

# 40. BUYER CANCELLATION

41. Buyer may unilaterally cancel this Contract by notice to Seller at any time before receipt of a short sale Agreement Notice from Seller.

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### 42. LEGAL AND TAX ADVICE

- 43. Seller acknowledges that Broker is not qualified to provide financial, legal, or tax advice regarding a short sale transaction. 44 Therefore, the Seller is advised to obtain professional tax advice and consult independent legal counsel immediately
- regarding the tax implications and advisability of entering into a short sale agreement. 45.

### (SELLER'S INITIALS REQUIRED)

SELLER SELLER

### UNFULLFILLED CONTINGENCY 47

In the event that Seller and Seller's creditor(s) are unable to reach a short sale agreement acceptable to both, at the sales price contained herein, Seller shall promptly notify Buyer of same, and the Contract shall be deemed cancelled due to the unfulfilled short sale contin-

49. gency. If applicable, Buyer shall be entitled to a return of any Earnest Money. 50.

#### OTHER TERMS AND CONDITIONS 51.

(1) Any current HOA Assessments which are a lien at COE (Section C of HOA Addendum) and 52

53. all transfer fees charged by the HOA (Section F of the HOA Addendum) shall be paid by

the Seller's lender(s) as owner is doing a "Short Sale" on the property 54.

(2) If an appraisal is required by Seller's Lender(s) to complete the short sale 55.

approval, Seller's lender(s) shall pay for this cost. This cost shall not be paid for 56.

#### 57. by the owner.

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48.

(3) Home warranty plan to be paid for by Buyer should they choose to order a home 58.

59. Seller and Seller's lender will not pay for this cost. warranty.

(4) When approval from Seller's Lender or Lenders is received, Seller and Seller's agent 60.

- 61. shall deliver an "Agreement Notice" to Buyer and Buyer's agent that all required short
- sale approvals have been received. At delivery of the "Agreement Notice", Buyer shall 62.
- have 21 days to close escrow. 63.

(5) Buyer agrees to deposit \$500 of their total earnest money, as stated in line 9 of 64.

65. the offer, within 2 business days of acceptance of this Contract. This initial earnest

deposit is non-refundable within the first 90 days of contract acceptance. 66. If 90 days

67. from contract acceptance has passed and the Agreement notice has not been issued

earnest money turns from non-refundable to refundable. Once Agreement Notice has been 68.

69. issued, the remainder of the earnest money shall be deposited according to line 26 of 70. the Short Sale Addendum.

(6) Line 13-15 of this Short Sale Addendum to be removed from this addendum multiple 71.

72. offers will NOT be submitted to the short sale lender(s).

7	3	

- 74.
- 75. 77

SELLER

76.	In the event that any provision contained in this Addendum conflicts in whole or in part with any terms contained in the Contract,
77.	the provisions of this Addendum shall prevail and the conflicting terms are hereby considered deleted and expressly waived by
78.	both Buyer and Seller.

79.	A BUYER'S SIGNATURE	MO/DA/YR	* BUYER'S SIGNATURE	MO/DA/YR
80.	* SELLER'S SIGNATURE	MO/DA/YR	* SELLER'S SIGNATURE	MO/DA/YR
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